

## BNI Audio Presentation

### Your Orientation to BNI

Please click on the links to play audio presentation. The presentation is also available on CD. Please contact a Christchurch Network member to request a copy

If you wish to listen to the full presentation it is advisable to listen in the order listed below, alternatively each category can be selected individually.

- BNI - Introduction
- BNI core values
- The BNI difference
- Checklist to success
- What is a good referral?
- Using your 60 seconds
- LCD's
- Memory Hooks
- Working at networking
- Formula for members
- BNI support
- BNI Works
- Conclusion

If you would like further information on how to join the BNI Christchurch chapter, please contact us now

